

*CONNECTED
ENTERPRISE*

**TRIGGER NEW IDEAS AROUND
MEANINGFUL APPLICATION SCENARIOS
AND GET ANSWERS TO SOME OF THE
MOST PRESSING QUESTIONS!**



Table of Content



SMART FACTORY

CONNECTED SITES & CONNECTED WORKER

PAGE 4

THE MAINTENANCE PREDICTION OF A MACHINE
& THE IMMERSIVE TRAINING ON HOLOLENS

PAGE 8

AI POWERED QUALITY CHECK

PAGE 12



SMART WAREHOUSE

AI DRIVEN INSPECTION

PAGE 16

PICK & STOCK USING SMART GLASS
AND FINGER RING SCANNER

PAGE 20



SMART PROCUREMENT WITH BLOCKCHAIN

PAGE 24



INNOVATION TOOLKIT

PAGE 28



THE CONCEPT OF THE CONNECTED ENTERPRISE

SCAN QR CODE & VIEW VIDEO



Get the Journey to the Connected Enterprise started

Damianos Soumelidis
Managing Director, Nagarro Austria

It is undisputed that digital transformation is changing the world ever faster and more profoundly. From the personal way of life to the corporate environment, more and more information is becoming available.

Companies are beginning to experiment with digital concepts by trying to use data more effectively, achieving greater agility and retaining a talented workforce. In order to make optimal use of the huge amounts of data, companies are beginning to couple all processes and devices into networks. Organizations that see potential in connectivity focus on digital platforms that con-

nect all the players within the enterprise, not on the conventional way of doing business through intermediaries.

Unfortunately, too many well-meaning decision-makers pursue their digital transformation activities as isolated stand-alone projects. Some are dazzled by technologies, while others are driven by technology trends rather than business requirements.

At Nagarro, we firmly believe that in a world where natural boundaries are becoming increasingly blurred, continuous information flows are the key to success. And successful digital transformation does not stop at departmental boundaries. The Connected Enterprise thus stands as the overarching concept for the modern company of the future, which uses digital technologies on an interdisciplinary and consistent basis to ensure sustainable business success.

Smart Factory Connected Sites & Connected Worker

CONNECTING THE WORKERS HAS BEEN AN ENTERPRISE GOAL FOR MORE THAN A CENTURY, NOW IT IS A REALITY.



SCAN QR CODE
& VIEW VIDEO

THE CONCEPT OF
CONNECTED SITES



SMART GLASS



DEVICE - DATA - DECISION



BENEFITS OF CONNECTED SITES AND CONNECTED WORKER

- Ability to evaluate the performance of all sites together
- Global view on the factory with connected sites and with the ability to roll up KPIs across sites to a global level
- Connectivity of machines on the production line for real time data capture and analysis
- Ability to obtain real time and actionable insights
- Faster and more efficient quality checks without human intervention
- An intelligence that can predict machine breakdowns and thus avoid downtimes
- Efficient workforce which is connected, always has the prioritized orders to work on and sufficient information to execute those work orders successfully
- New, cheaper and faster ways of training the operators, and provisions for on the job help and guidance for them

Smart Factory

Connected Sites & Connected Worker

09:00 AM

At the cookie house headquarter Thomas views the global dashboard of all connected factories.



1

Inside the Vienna Factory 10:00 AM

John views his work dashboard.

Desktop

Mobile

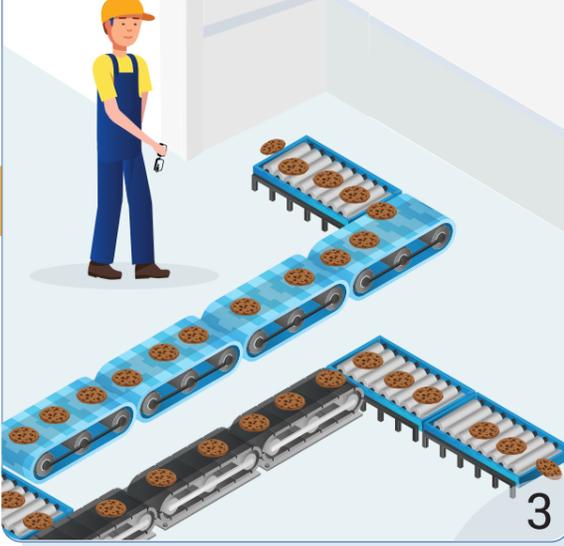
Tablet

Violation 26: 'Line 1 - Blender machine - Weight'

2

10:02 AM

John grabs his glass and starts to move towards line 1.



3

10:05 AM

John opens the blender on line 1. He uses his glass to understand the problem.



4

10:35 AM

Problem is resolved. John uploads the image and voice notes for future reference.



8

10:25 AM

John has a video call with Alan to get an expert opinion on the solution performed.



7

10:10 AM

Follow the instructions to adjust the flow control on the blending machine.



6

10:10 AM

John interacts with FirstConnect (Virtual Assistant) to find a solution.

Hello, FirstConnect



5



Smart Factory Maintenance Predictions for Machines & Immersive Training on HoloLens

CONNECTED WORKER /
TRAINING WITH HOLOLENS
SCAN QR CODE & WATCH DEMO VIDEO



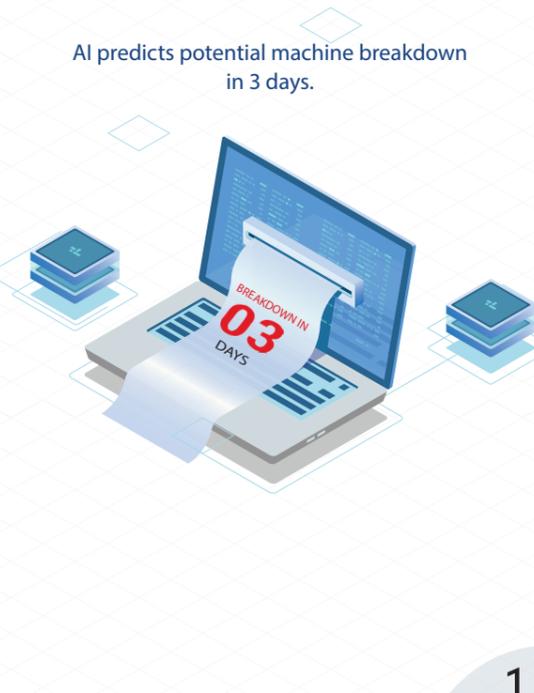
CONNECTED MACHINES /
PREDICTIVE MAINTENANCE
SCAN QR CODE & WATCH DEMO VIDEO



HOLOLENS - A NEW, CHEAPER AND FASTER WAY TO TRAIN WORKERS

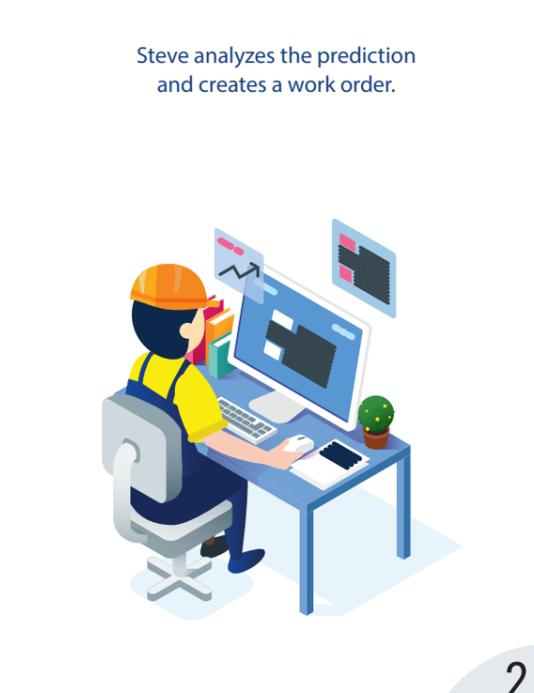
Even after having completed the necessary training, new workers still require a guiding hand when they start operating actual machines. We propose Augmented Reality based training using HoloLens. Using a HoloLens, workers can complete the training on a 3D machine model and learn how to operate it and its parts.

AI predicts potential machine breakdown in 3 days.



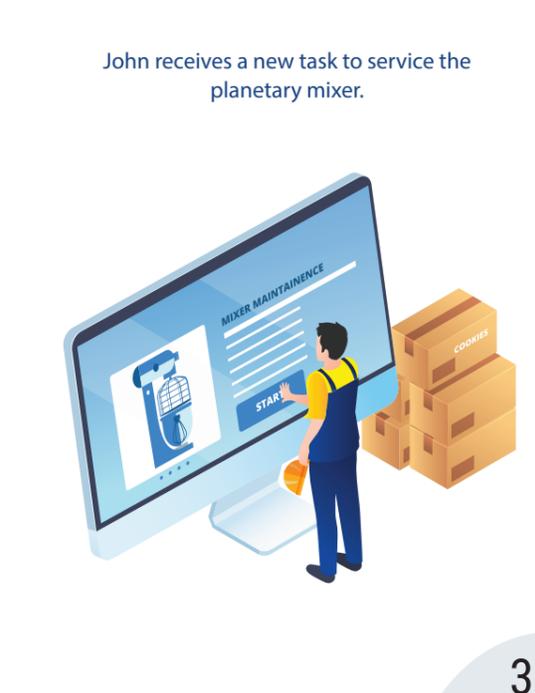
1

Steve analyzes the prediction and creates a work order.



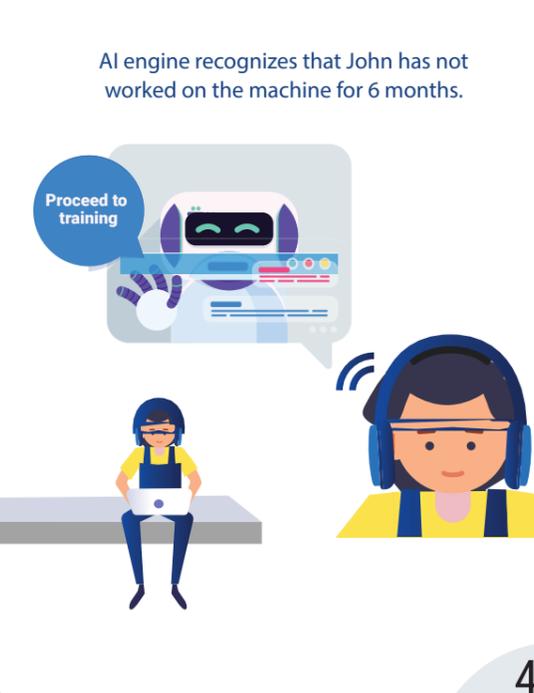
2

John receives a new task to service the planetary mixer.



3

AI engine recognizes that John has not worked on the machine for 6 months.



4

Smart Factory

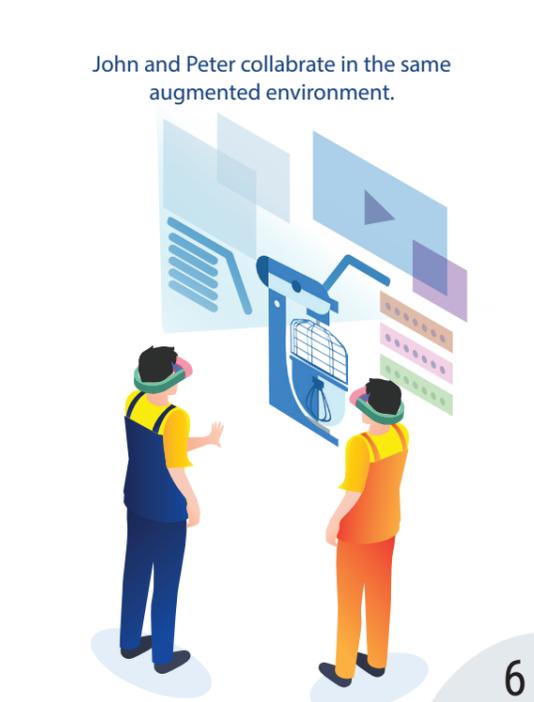
The Maintenance Prediction of a Machine & The Immersive Training on HoloLens.

John attends a fully immersive training on HoloLens.



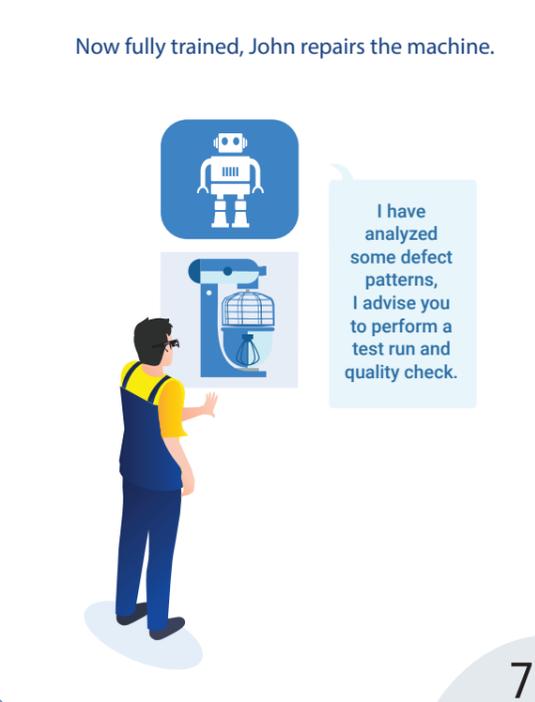
5

John and Peter collaborate in the same augmented environment.



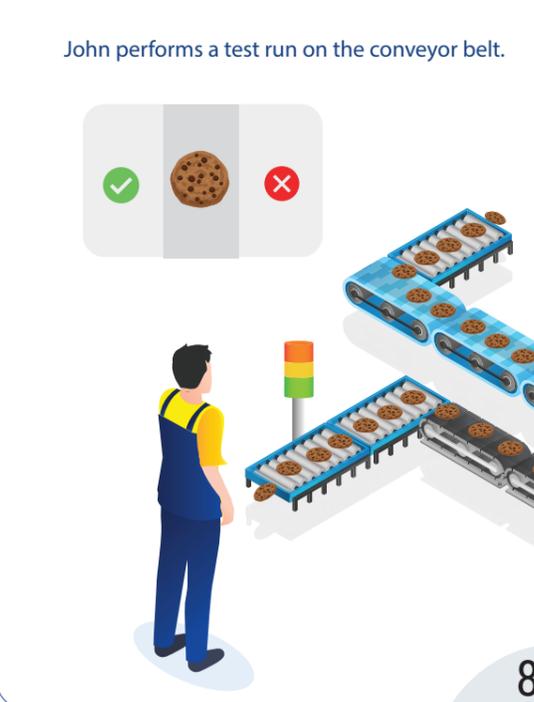
6

Now fully trained, John repairs the machine.



7

John performs a test run on the conveyor belt.



8

Smart Factory

AI powered Quality Check

EDGE COMPUTING COMPATIBILITY AS SHOWN IN THE COOKIE FACTORY EXAMPLE

Artificial Intelligence promises smart, fast and efficient quality checks during production. In the example of a cookie factory, a camera mounted against/attached to the conveyor belt takes images of every cookie produced. An AI engine checks the baked goods against pre-determined parameters. Cookies that don't comply with the necessary quality standards get sorted out.

However, AI not only ensures the product's quality, but also its safety. Metal detection sensors attached to the conveyor belt trigger an alarm at the detection of metal. The contaminated batch is consequently swiftly discarded. The AI engine then analyzes and evaluates the collected data to prevent such occurrences from happening in the future.



EXAMPLE: METAL DETECTION ON COOKIE FACTORY PRODUCTION LINE

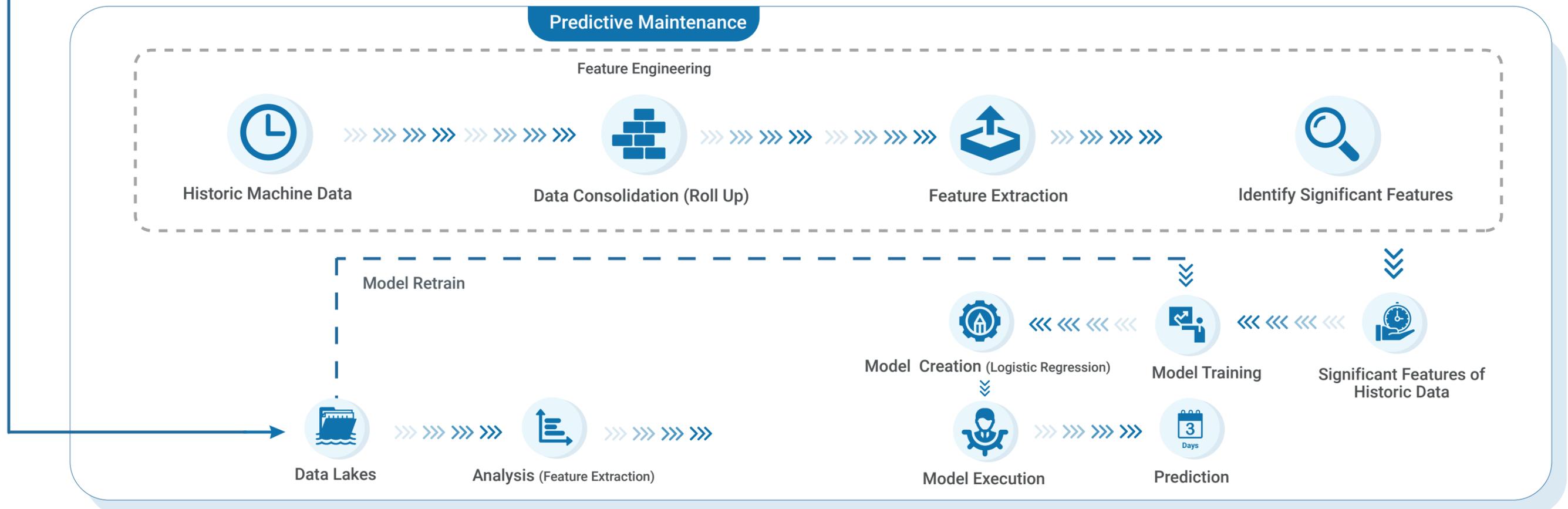
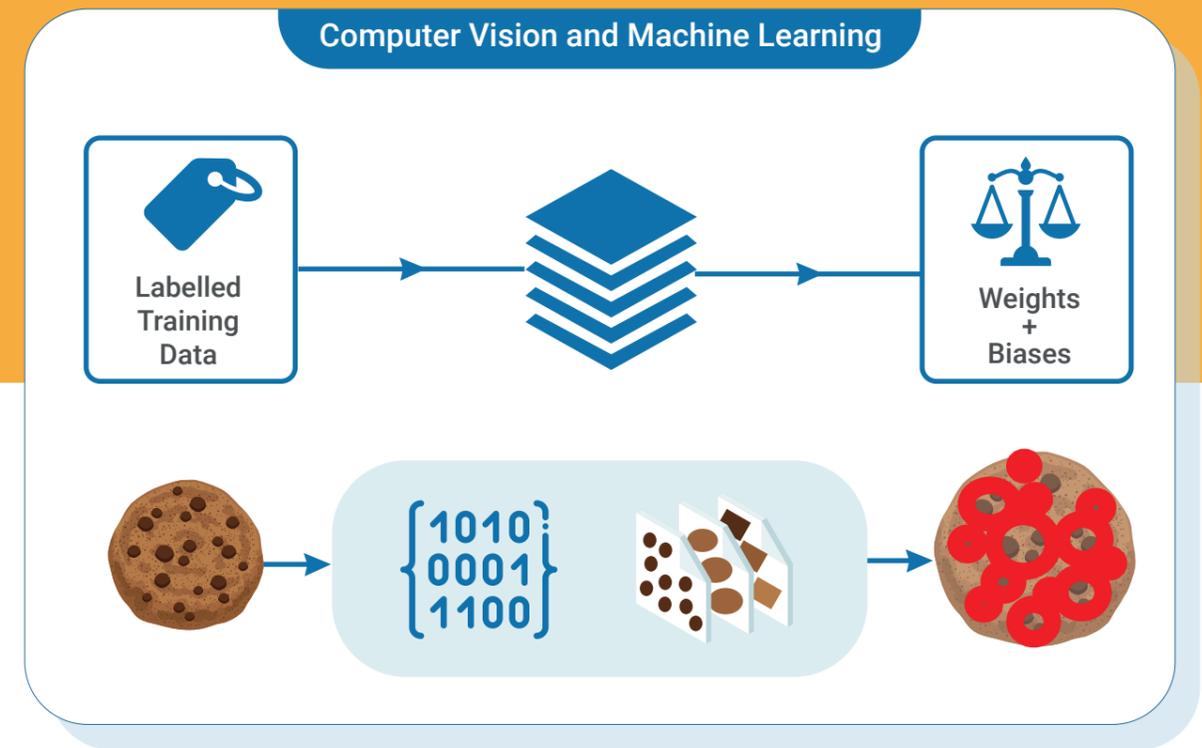
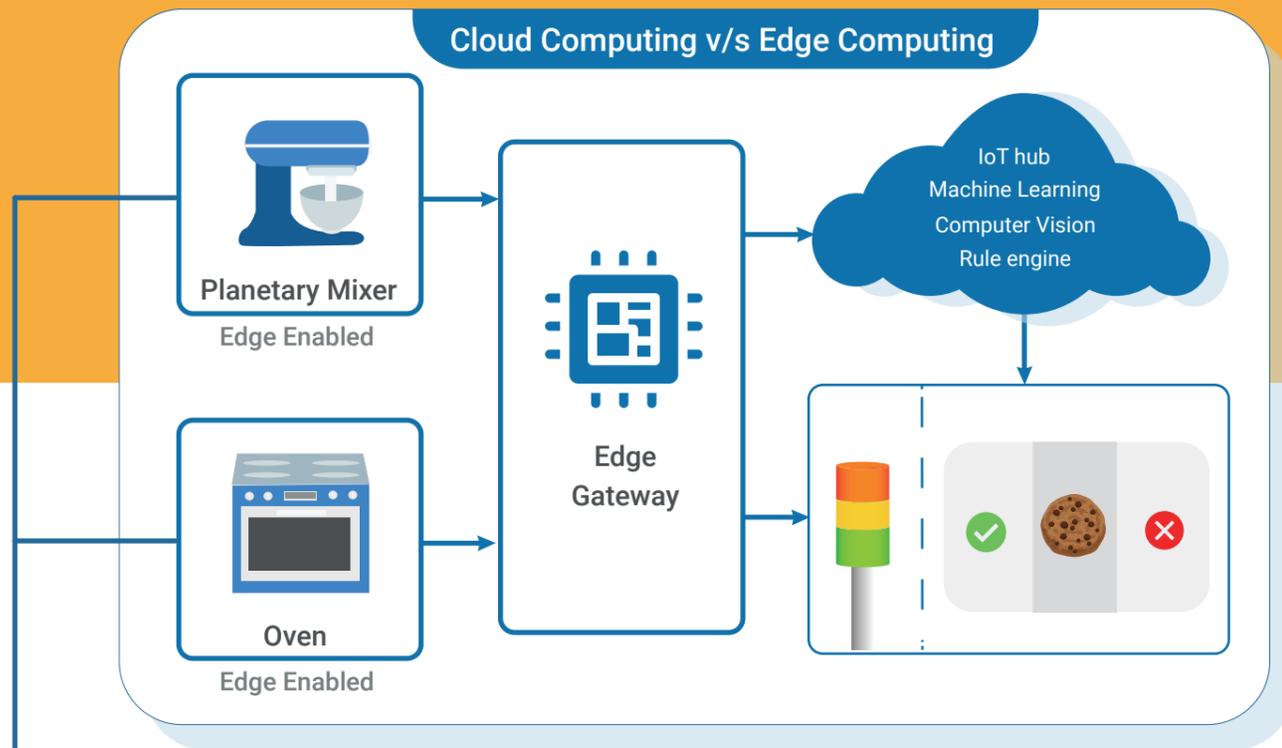
In the case of the cookie factory, metal detection sensors can be attached to the conveyor belt. In case a scrap of metal is detected, an alert is triggered and users are instantly notified on a device or wearable of their choice. Sirens go off and the contaminated batch is discarded. The AI engine then evaluates and analyzes the collected data to prevent such occurrences in the future.

SCAN QR CODE & WATCH DEMO VIDEO



Smart Factory

The Quality Check of the Product



AN UAV MACHINE FLIES
AUTONOMOUSLY, CAPTURES
IMAGES, CHECKS FOR CORROSION
AND SUGGESTS MAINTENANCE.



Smart Warehouse AI Driven Inspection

THE USE OF A DRONE FOR INSPECTION
AND INVENTORY CHECKS
SCAN QR CODE & WATCH DEMO VIDEO



AN EXAMPLE OF INSPECTIONS AND INVENTORY CHECKS USING A DRONE

PROBLEM

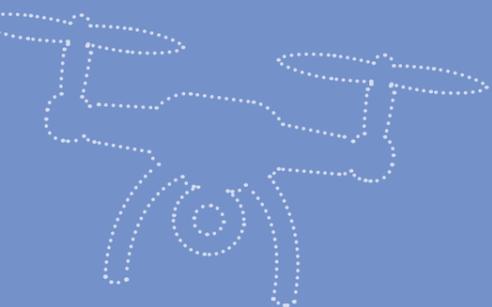
A WAREHOUSE MANAGER
STRUGGLES WITH THE FOLLOWING:

- Industrial pipes placed on the ceiling frequently leak due to corrosion. The leakage results in broken product boxes and thus increased costs. Manual checks are difficult, infrequent and costly.
- Warehouse managers often request the delay in the goods delivery as they are unsure of the warehouse's capacity. Counting the empty shelves is a time-consuming process as it is done manually.

SOLUTION

WE AT NAGARRO HELP VIA AN UAV MACHINE
(DRONE) POWERED BY AN AI ENGINE:

- With its ability to fly autonomously, a drone can capture images to check the corrosion level of the pipes. An AI engine can thus process the images to identify the pipes which are most likely to leak in the next weeks / defined number of days. Thus, these pipes can be timely repaired to prevent package loss.
- Drones can also be used to identify empty shelves. Once identified, a drone can read the barcode and send the information back to the inventory management system. Thus, the system tracks the number and location of empty shelves at all times. This prevents manual intervention and disruptions in the inbound process.



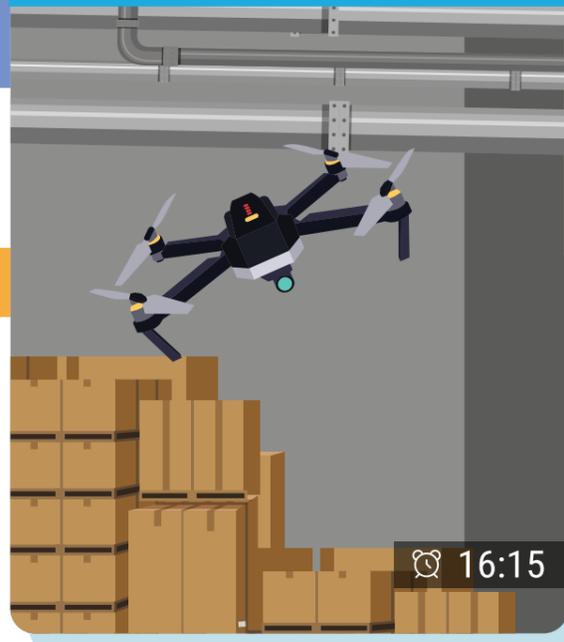
Smart Warehouse

Smart Warehouse AI Driven Inspection

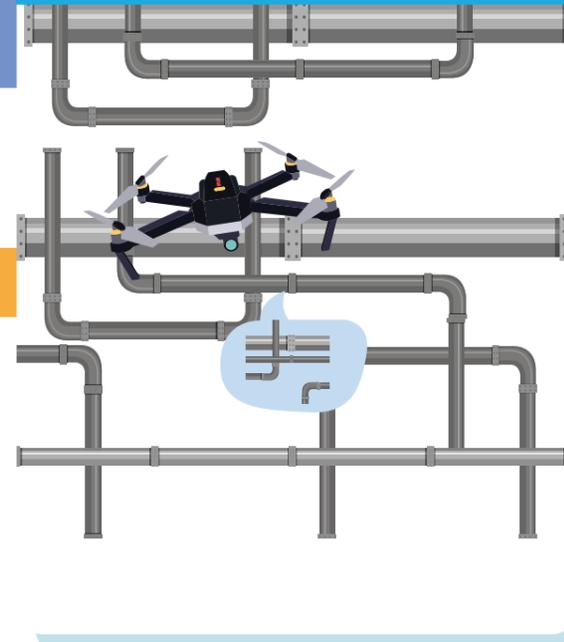
Hi! I am Tom, the warehouse manager.



Drone flight is scheduled to check the pipe's corrosion level.



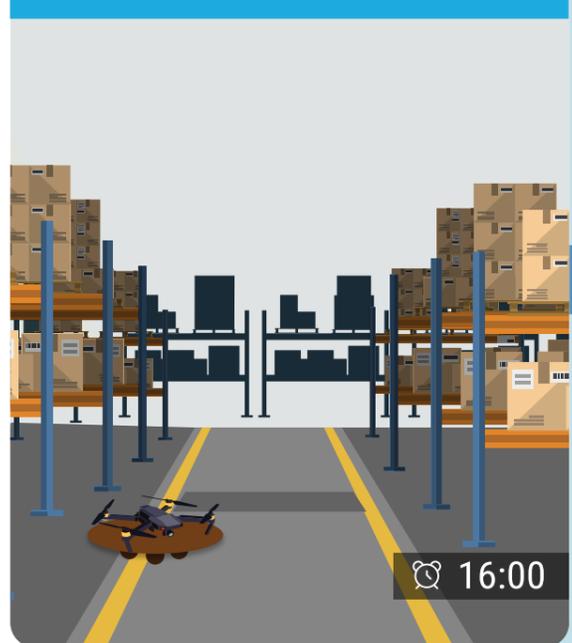
The drone takes pictures of the pipes. Pictures are then sent to the AI engine for analysis.



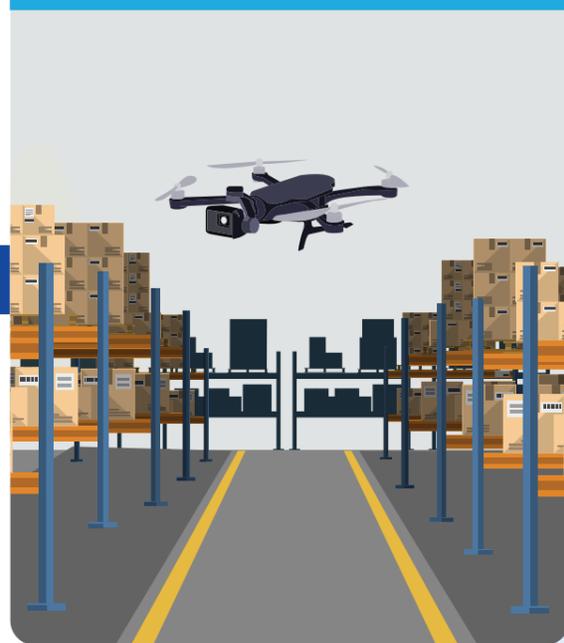
AI engine processes the images and calculates the pipe's corrosion level.



Drone flight is scheduled for inventory inspection.



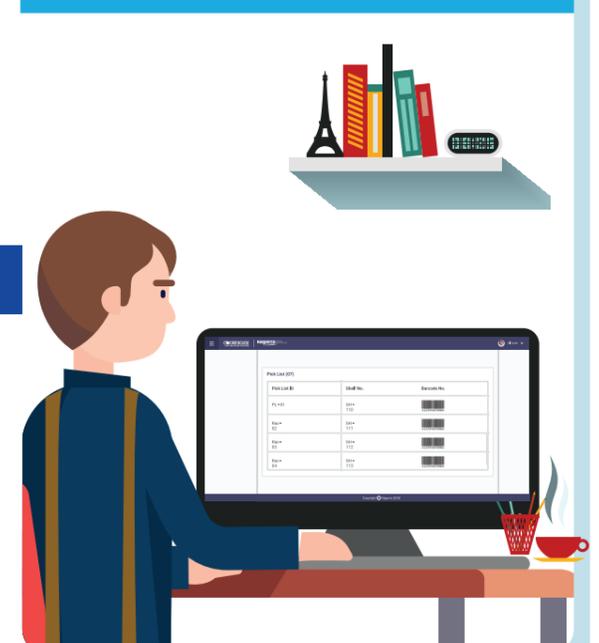
Drone takes an autonomous path and performs the inventory check.



Drone takes pictures of racks, shelves and boxes. Pictures are then sent to the AI engine for analysis.



AI engine processes the images and identifies the number of boxes on the shelves.



Product ID	Unit No.	Barcode No.
P1-101	101	101
P1-102	102	102
P1-103	103	103
P1-104	104	104
P1-105	105	105



Smart Warehouse Pick & Stock using Smart Glass & Finger Ring Scanner

Usually, pickers carry a hard copy of the items to pick. They mark items as they pick them. Naturally, this process is prone to human error. With the help of a finger ring scanner and a smart glass, workers can pick and stock much more precisely, efficiently and in the right order.

THE CURRENT PROCESS IS COMPLETELY MANUAL. THE PICKERS CARRY A HARD COPY OF THE ITEMS TO PICK & MARK AS THEY GO.

- Pickers have to juggle looking at the sheet, driving the cart, scanning items and putting items into the cart.
- Pickers miss items and need to go back for them; this often leads to delayed or incorrect orders.
- Pickers may mix up orders by placing items into incorrect baskets.
- The optimum route of picking depends on the user's level of experience.
- It's difficult to change the picklist, once the pickers are en route.

BENEFITS OF THE VOICE-OPERATED ASSISTED REALITY APPLICATION ON THE SMART GLASS:

- Pickers don't need to carry printed copies of their pick list. The list is now available on demand electronically. Hence, their hands are free, which increases their efficiency.
- If pickers miss picking an item, they are promptly notified on their screen.
- The visual display illustrates which item goes into which basket. This prevents potential mix-ups.
- Picklists can be changed and removed en route or adjusted based on high/low priority orders, available inventory or worker availability etc.
- The use of a finger ring scanner simplifies the scanning process for the pickers.



PICK & STOCK
SCENARIO
SCAN QR CODE &
WATCH DEMO VIDEO



Smart Warehouse

Smart Warehouse Pick & Stock

Anna

Smart Warehouse Worker



Explore Picklists

Anna launches the application on her Smart Glass and explores the assigned picklists.

1

Anna

Smart Warehouse Worker



Scan and Place Item

Anna places the item in the cart and scans the trolley location. She then picks the next item from the shelf.

4

Steve

Smart Warehouse Worker



Select Put Away

Steve wears the smart glass and launches the application.

5

Steve

Smart Warehouse Worker



Stock Items

By scanning the item and location, Steve puts the items on the shelves one-by-one.

8

Anna

Smart Warehouse Worker



Verify Location

Anna opens a picklist and goes to the location mentioned, she scans the location barcode & views the items.

2

Anna

Smart Warehouse Worker



Scan and Pick Items

Anna scans the item's barcode as mentioned in the picklist. The application suggests the location of the trolley.

3

Steve

Smart Warehouse Worker



Scan Items

Steve scans the available items and puts them on the trolley.

6

Steve

Smart Warehouse Worker



Move Items

Steve starts moving towards the storage location.

7

Smart Procurement with Blockchain

THROUGH A SCALABLE AND ENTERPRISE READY SOLUTION ON BLOCKCHAIN, THE PROCUREMENT DEPARTMENT OF A FACTORY CAN MITIGATE CHALLENGES USING BLOCKCHAIN TECHNOLOGIES, LIKE COST-REDUCTION, TRACEABILITY, TRANSPARENCY, SECURITY AND EFFICIENCY.



**BLOCKCHAIN-
TECHNOLOGY FOR
SUPPLY CHAIN
TRACEABILITY**

**SCAN QR CODE &
WATCH DEMO VIDEO**



SMART PROCUREMENT

In a factory the procurement department faces the following challenges:

- Their suppliers lack end to end visibility of orders within the procurement lifecycle
- Failure to track parts within the supply chain
- A lack of adequate fraud detection mechanisms
- Disruptions within the supply chain due to the involvement of multiple stakeholders and their subsequent ripple effects

A SUPPLY CHAIN TRACEABILITY SOLUTION ON BLOCKCHAIN

Through scalable and enterprise ready blockchain solutions, the procurement department of a factory can overcome arising challenges using the following tenets of blockchain technology:

- Efficient supply chain management resulting in cost reductions
- Farm-to-fork traceability of products and their components
- End-to-end transparency within the supply chain
- Enhanced security provided by the blockchain platform
- Increased efficiency due to the elimination of redundant documentation and speedy transactions via smart contracts

Smart Procurement

powered by Blockchain

Daniel is on a technology platform which is **resilient** and gives him **farm-to-fork traceability** for his products.

Blockchain allows Kathy to participate in the **futuristic business model** and provides **seamless integration** with her existing systems in place.

Blockchain minimizes the trust Daniel requires to interact with anyone in the ecosystem, **eliminating trust premiums and intermediaries.**

Blockchain is **transparent**. Hence Daniel can trust the received items and quickly find **origin** of a problem. He can audit the ecosystem in real time and all the time.

Daniel
Procurement Manager, Cookie House GmbH

Kathy
Fulfillment Manager, DairyFresh Supplies GmbH

Daniel
Procurement Manager, Cookie House GmbH

Daniel
Procurement Manager, Cookie House GmbH



Requisition Request & Inventory Check
Daniel receives requisition request for milk. He analyzes the available and required inventory.

Supplier Submits Quotation
Kathy analyzes the quotation request and submits the quotation.

Supplier Selection & Order Allocation
Daniel selects single/multiple supplier(s) to deliver the milk and sends them purchase orders.

Inventory Received
Daniel receives the inventory at the manufacturer warehouse, and marks the order received on blockchain.

1

4

5

8

Daniel
Procurement Manager, Cookie House GmbH

Daniel
Procurement Manager, Cookie House GmbH

Kathy
Fulfillment Manager, DairyFresh Supplies GmbH

Stephan
Logistic Partner, A2Z Transport International LLC



Suppliers Registration
If Daniel wants to register additional suppliers, he can do that directly on the blockchain application.

Request Quotations
Daniel requests quotations from registered suppliers.

Order Fulfillment
Kathy arranges the material and books logistics from a pool of options available to her.

Inventory Transportation
Stephan transports inventory to the manufacturer warehouse. Meanwhile IoT sensors monitor the ambient conditions of milk, and relay the information to blockchain.

2

3

6

7

Thanks to **blockchain-as-a-service**, Daniel can easily bring a stakeholder onboard his **scalable** and **permissioned** Blockchain ecosystem.

Because the platform is **distributed** and **immutable**, Daniel saves significant transaction and reconciliation costs.

Kathy knows the system is **secure** and **tamper-proof**, so she can focus on what she does best - supply best quality.

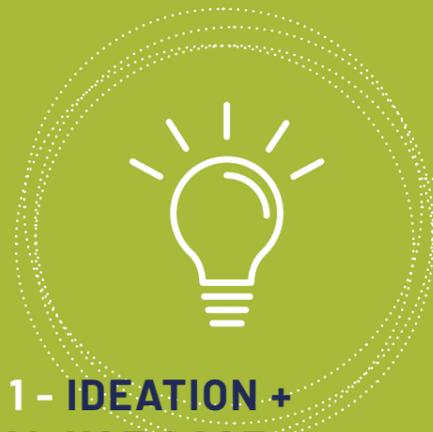
Smart contracts ensure that agreements are binding, secure and get executed automatically. This enables trust and **quick decision making** in the ecosystem.

Tokenization allows Stephan to represent his physical assets digitally on blockchain. Thus, fully leveraging his IoT infrastructure when coupled with blockchain.

Get started with the Nagarro Innovation Workshop

NOW THAT YOU ARE AWARE OF TECHNOLOGY USE CASES IN DIFFERENT INDUSTRIES, HOW DO YOU GET YOUR OWN CONNECTED ENTERPRISE JOURNEY STARTED?

THE NAGARRO INNOVATION WORKSHOP - OUR 3-STEP APPROACH:



STEP 1 - IDEATION + DIGITAL USE CASE: FIRSTLY, WE GENERATE IDEAS BASED ON THE PROBLEM STATEMENT PROVIDED BY THE CLIENT

- An inspirational presentation
- Moderating an interdisciplinary ideation workshop
- Documenting the workshop results through various visualisation techniques



DOWNLOAD THE
INNOVATION TOOLKIT:
WWW.NAGARRO.COM/INNOVATION-TOOLKIT



STEP 2 - BUSINESS VALUE: THE RESULTS OF STEP 1 ARE SUBJECT TO A VALUE & COST EVALUATION TO SELECT KEY USE CASES

The key factors are:

- Potential business value levers across the use cases
- An initial value estimation
- An estimation of the implementation effort
- Potential risks



CONTACT US:
INFO@NAGARRO.COM



STEP 3 - PROTOTYPE & MOBILIZATION: THE SELECTED KEY USE CASES ARE IMPLEMENTED & DEMONSTRATED AT A MANAGEMENT FAIR

The most promising cases are implemented in a click-demo which is tailored to the clients' needs. It is typically comprised of:

- A click demo
- Creating the prototype (incl. relevant licenses & hardware)
- Crafting the necessary materials for a management event
- An inspirational presentation at the management event and support during the demo
- A "hands-on" zone to offer the audience the full experience

Client Investment:

- Typically 2-8 hours of group sessions
- The first workshop is typically to create innovation candidates
- Follow up workshops are for ideation / deep dive
- Team members are picked from different work areas
- From ideation to proof of concept in 6-8 weeks



About Nagarro

Nagarro drives technology-led business breakthroughs for industry leaders and challengers. When our clients want to move fast and make things, they turn to us. Today, we are more than 5000 experts across 21 countries. Together we form Nagarro, the global services division of Munich-based Allgeier SE.

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